

Conejo Recreation & Park District

GENERAL MANAGER Jim Friedl

DATE: August 16, 2016

TO: Board of Directors

FROM: Jim Friedl, General Manage

BOARD OF DIRECTORS Chuck Huffer, Chair George M. Lange, Vice Chair Susan L. Holt, Director Joe Gibson, Director Ed Jones, Director

GENERAL MANAGER EMERITUS Tex Ward

SUBJECT: California's Severe Drought and Conejo Recreation and Park District's Response in Terms of Water Conservation Recommendations

On May 7, 2015, the Board directed staff to provide monthly reports of the District's water use, water savings projects, and activities to date.

Water Use

Attached is the monthly water use report, including:

- Water use from June 1, 2015 to January 2017 as compared to same months in 2013 (by Districtwide, and by water agency)
- District's Water Usage per Acre (All Funds)
- Overall Water Costs (All Funds)
- Rainfall

Water Savings Projects and Activities

- Capital Projects
 - Convert to Reclaimed Water at North Ranch Neighborhood Park
 - Completed
 - Submitted for reclaimed water conversion rebate
 - o Irrigation Booster Pump Replacement at Conejo Creek South
 - Completed
 - Convert Small Turf Areas to Decomposed Granite, Mulch, Concrete at Wildflower Playfield
 - Turf rebate application approved (NTE \$21,500)
 - Project completed and rebate funds received
 - o Additional Turf Conversions at Conejo Creek West (Dog Park)
 - Turf rebate application approved (NTE \$50,000)
 - Project completed and rebate funds received

ADMINISTRATIVE OFFICES

403 West Hillcrest Drive • Thousand Oaks, CA 91360-4223 (805) 495-6471 • FAX: (805) 497-3199 • Email: parks@crpd.org • Website: www.crpd.org

- Hiring Irrigation Technician
 - Started mid-September 2015
- Modifying Turf Refurbishments
 - Ongoing
- Turf Conversions
 - Water shut-off at all locations, approximately 40 acres
 - Turf rebate applications
 - 9 parks completed and approximately \$305,600 rebate funds received
 - Metropolitan Water District has provided approval for additional parks (balance of parks from prior wait list) for turf removal incentives.
 - 29 parks total
 - 8 months to complete (end dates Feb March 2017)
 - Approximately \$870,000 in potential rebates
 - Projects to be completed by FS Construction, Senel Construction and Engineering (result of recent RFP process) and United Landscaping to meet grant deadlines
 - o 1 Park (Estella) completed, rebate submitted and approved (\$11.7k)
 - 9 parks (Waverly, Conejo Creek North, North Ranch Neighborhood, Newbury Gateway, Stagecoach Inn, Wildwood Neighborhood, Kimber, Oakbrook Neighborhood, Spring Meadow) completed and rebate submitted
 - \circ 19 parks to do
- Waiver for Watering Operations
 - Approved for all three water agencies
- Public Outreach
 - Website updated information, maps of turf conversion areas (www.crpd.org/water)
 - o On-site signage for turf conversions, modified field refurbishments

STRATEGIC PLAN COMPLIANCE

Meets 2016 Strategic Plan Element 6.9: Evaluate enhanced recycling and energy conservation practices. Evaluate and enhance our recycling and energy conservation practices within the District and at District properties and events to assure that we continuously improve the District's recycling, energy conservation, resource utilization and related practices.

Respectfully submitted by,

T. P. Hare Administrator, Parks and Planning

TP/jd Attachments

DATA AS OF JULY 1, 2016			WATER	JSAGE - EXEC		DER B-29-15			
	T	1	1	DISTR	ICTWIDE	1	1 1		
MONTH	YEAR	ACTUAL UNITS	MONTH	YEAR	UNITS	DIFFERENCE	MONTH % CHANGE	CUMULATIVE	CUMULATIVE % CHANGI
IUNE	2015	22,657 28,177	JUNE JULY	2013 2013	47,823 50,433	-25,166 -22,256	-52.62% -44.13%	-25,166 -47,422	-52.62%
AUGUST	2015	27,366	AUGUST	2013	55,126	-27,760	-50.36%	-75,182	-49.02%
EPTEMBER	2015	26,335	SEPTEMBER	2013	47,862	-21,527	-44.98%	-96,709	-48.06%
OCTOBER NOVEMBER	2015	22,427 17,639	OCTOBER NOVEMBER	2013 2013	29,358 22,783	-6,931 -5,144	-23.61% -22.58%	-103,640 -108,784	-44.94% -42.93%
DECEMBER	2015	12,586	DECEMBER	2013	11,995	591	4.93%	-108,193	-40.77%
ANUARY	2016	4,290	JANUARY	2013	6,121	-1,831	-29.91%	-110,024	-40.52%
FEBRUARY MARCH	2016	9,773 13,080	FEBRUARY MARCH	2013 2013	5,646 17,803	4,127 -4,723	73.10%	-105,897 -110,620	-38.21% -37.50%
APRIL	2016	17,304	APRIL	2013	27,198	-4,723	-36.38%	-120,514	-37.41%
MAY	2016	25,034	MAY	2013	43,744	-18,710	-42.77%	-139,224	-38.05%
JUNE	2016	32,835	JUNE	2013	47,823	-14,988	-31.34%	-154,212	-37.27%
IULY AUGUST	2016		JULY AUGUST	2013 2013	50,433 55,126	#VALUE! #VALUE!	#VALUE! #VALUE!	#VALUE! #VALUE!	#VALUE! #VALUE!
SEPTEMBER	2016		SEPTEMBER	2013	47,862	#VALUE!	#VALUE!	#VALUE!	#VALUE!
OCTOBER	2016		OCTOBER	2013	29,358	#VALUE!	#VALUE!	#VALUE!	#VALUE!
NOVEMBER DECEMBER	2016		NOVEMBER DECEMBER	2013 2013	22,783 11,995	#VALUE! #VALUE!	#VALUE! #VALUE!	#VALUE! #VALUE!	#VALUE! #VALUE!
JANUARY	2018		JANUARY	2013	6,121	#VALUE!	#VALUE!	#VALUE!	#VALUE!
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CITY OF THOUSAND OAKS	1	F							
MONTH	YEAR	ACTUAL UNITS	MONTH	YEAR	UNITS	DIFFERENCE	MONTH % CHANGE	CUMULATIVE DIFFERENCE	CUMULATIVE % CHANGI
IUNE	2015	8,581	JUNE	2013	17,888	-9,307	-52.03%	-9,307	-52.03%
JULY	2015	13,609	JULY	2013	22,418	-8,809	-39.29%	-18,116	-44.95%
AUGUST SEPTEMBER	2015 2015	11,372 12,098	AUGUST SEPTEMBER	2013 2013	25,236 21,223	-13,864 -9,125	-54.94% -43.00%	-31,980 -41,105	-48.79% -47.38%
OCTOBER	2015	8,969	OCTOBER	2013	13,085	-9,125 -4,116	-31.46%	-41,105 -45,221	-47.38%
NOVEMBER	2015	7,617	NOVEMBER	2013	9,895	-2,278	-23.02%	-47,499	-43.28%
DECEMBER JANUARY	2015 2016	5,969 1,550	DECEMBER JANUARY	2013 2013	3,948 3,309	2,021	51.19% -53.16%	-45,478 -47,237	-40.00% -40.37%
FEBRUARY	2016	3,586	FEBRUARY	2013	2,041	-1,759 1,545	75.70%	-47,237 -45,692	-40.37%
MARCH	2016	6,643	MARCH	2013	7,592	-949	-12.50%	-46,641	-36.83%
APRIL	2016	6,027	APRIL	2013	8,445	-2,418	-28.63%	-49,059	-36.32%
MAY	2016	8,904	MAY	2013	18,897	-9,993	-52.88%	-59,052	-38.35%
JUNE	2016	15,077	JUNE JULY	2013 2013	17,888 22,418	-2,811 #VALUE!	-15.71% #VALUE!	-61,863 #VALUE!	-36.00% #VALUE!
AUGUST	2016		AUGUST	2013	25,236	#VALUE!	#VALUE!	#VALUE!	#VALUE!
SEPTEMBER	2016		SEPTEMBER	2013	21,223	#VALUE!	#VALUE!	#VALUE!	#VALUE!
OCTOBER	2016		OCTOBER	2013	13,085	#VALUE!	#VALUE! #VALUE!	#VALUE!	#VALUE!
NOVEMBER DECEMBER	2016 2016		NOVEMBER DECEMBER	2013 2013	9,895 3,948	#VALUE! #VALUE!	#VALUE!	#VALUE! #VALUE!	#VALUE! #VALUE!
JANUARY	2017		JANUARY	2013	3,309	#VALUE!	#VALUE!	#VALUE!	#VALUE!
CAL AMERICAN WATER	1								
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MONTH JUNE	YEAR 2015	ACTUAL UNITS 11,269	JUNE	YEAR 2013	UNITS 22,194	DIFFERENCE -10,925	MONTH % CHANGE -49.23%	DIFFERENCE -10,925	CUMULATIVE % CHANGE -49.23%
JULY	2015	11,245	JULY	2013	20,997	-9,752	-46.44%	-20,677	-47.87%
AUGUST	2015	12,303	AUGUST	2013	21,678	-9,375	-43.25%	-30,052	-46.33%
SEPTEMBER	2015	11,050	SEPTEMBER	2013	18,280	-7,230	-39.55%	-37,282	-44.84%
OCTOBER NOVEMBER	2015	10,224 7,887	OCTOBER NOVEMBER	2013 2013	11,562 9,554	-1,338 -1,667	-11.57% -17.45%	-38,620 -40,287	-40.78%
DECEMBER	2015	5,306	DECEMBER	2013	6,829	-1,523	-22.30%	-41,810	-37.63%
JANUARY	2016	2,463	JANUARY	2013	2,741	-278	-10.14%	-42,088	-36.97%
FEBRUARY	2016	4,938	FEBRUARY	2013	3,435	1 502	43.76%		
MARCH APRIL	2016		MARCH			1,503		-40,585	-34.61%
		5,404		2013	7,935	-2,531	-31.90%	-43,116	-34.44%
MAY	2016 2016	5,404 9,253 13,182	APRIL MAY	2013 2013 2013					
JUNE	2016 2016	9,253	APRIL MAY JUNE	2013 2013 2013	7,935 14,816 18,914 22,194	-2,531 -5,563 -5,732 -8,773	-31.90% -37.55% -30.31% -39.53%	-43,116 -48,679 -54,411 -63,184	-34.44% -34.77% -34.23% -34.88%
IUNE	2016 2016 2016	9,253 13,182	APRIL MAY JUNE JULY	2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997	-2,531 -5,563 -5,732 -8,773 #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE!	-34.44% -34.77% -34.23% -34.88% #VALUE!
IUNE IULY AUGUST	2016 2016 2016 2016	9,253 13,182	APRIL MAY JUNE JULY AUGUST	2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE! #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE! #VALUE!	-34.44% -34.77% -34.23% -34.88% #VALUE! #VALUE!
IUNE IULY AUGUST SEPTEMBER	2016 2016 2016	9,253 13,182	APRIL MAY JUNE JULY	2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997	-2,531 -5,563 -5,732 -8,773 #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE!	-34.44% -34.77% -34.23% -34.88% #VALUE!
JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER	2016 2016 2016 2016 2016 2016 2016 2016	9,253 13,182	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554	-2,531 -5,563 -5,732 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!	-34.44% -34.77% -34.23% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!
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JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY CAL WATER SERVICE	2016 2016 2016 2016 2016 2016 2016 2016	9,253 13,182 13,421	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1	-34,44% -34,77% -34,23% -34,88% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!
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JUNE JULY AUGUST AUGUST SEPTEMBER OCTOBER DOVEMBER DOCECMBER LANUARY CAL WATER SERVICE MONTH JUNE JULY AUGUST	2016 2016 2016 2016 2016 2016 2016 2016	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY MONTH JUNE JULY AUGUST	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 UNITS 7,741 7,018 8,212	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! DIFFERENCE -4,934 -3,995 -4,521	-31.90% -37.55% -30.31% -39.53% #VALUE! #VA	-43,116 -48,679 -54,411 -63,184 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!	-34.44% -34.77% -34.23% -34.88% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -63.74% -68.47%
IUNE UULY AUGUST SEPTEMBER DCTOBER OCVEMBER DECEMBER CANUARY CALWATER SERVICE MONTH UUNE UULY AUGUST SEPTEMBER	2016 2016 2016 2016 2016 2016 2016 2016	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,233 3,691 3,187	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY JUNE JULY AUGUST SEPTEMBER	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 	-2,531 -5,563 -5,732 -8,773 #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! DIFFERENCE -4,934 -8,629 -13,150 -18,322	-34.44% -34.77% -34.23% -34.88% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -63.74% -58.47% -58.48%
UUNE UULY SEPTEMBER OCTOBER NOVEMBER OCECMBER DECEMBER CALWATER SERVICE	2016 2016 2016 2016 2016 2016 2016 2016	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY MONTH JUNE JULY AUGUST	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 VNITS 7,741 7,018 8,212 8,359 4,711	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! DIFFERENCE -4,934 -3,995 -4,521	-31.90% -37.55% -30.31% -39.53% #VALUE! #VA	-43,116 -48,679 -54,411 -63,184 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 CUMULATIVE DIFFERENCE -4,934 -8,629 -13,150 -18,322 -19,799	-34.44% -34.77% -34.23% -34.88% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -63.74% -68.47%
UUNE UULY SEPTEMBER OCTOBER DOCEMBER DECEMBER CECMBER CALWATER SERVICE MONTH UUNE UULY AUGUST SEPTEMBER DOCTOBER	2016 2016 2016 2016 2016 2016 2016 2017 2017 2017 2015 2015 2015 2015	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,234	APRIL MAY JUNE JUNY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY JUNE JULY AUGUST SEPTEMBER OCTOBER	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! DIFFERENCE -4,934 -3,695 -4,521 -5,172 -1,477	-31.90% -37.55% -30.31% -39.53% #VALUE! #VA	-43,116 -48,679 -54,411 -63,184 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! DIFFERENCE -4,934 -8,629 -13,150 -18,322	-34,44% -34,77% -34,23% -34,23% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! CUMULATIVE % CHANG -63,74% -58,47% -58,47% -58,43%
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JUNE JULY AUGUST SEPTEMBER OCTOBER DOCEMBER DOCEMBER DOCEMBER DOCEMBER JANUARY JUNE JUNE JUNE JUNE JUNE JUNE JUNE JUNE	2016 2016 2016 2016 2016 2016 2016 2017 2017 2017 2017 2015 2015 2015 2015 2015 2015 2015 2015	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,284 2,135 1,311 277 1,249	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY MONTH JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER DECEMBER JANUARY	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,018 8,212 8,359 4,711 3,334 1,218 71 170	-2,531 -5,563 -5,732 -8,773 #VALUE! #V	-31.90% -37.55% -30.31% -39.53% #VALUEI #VA	-43,116 -48,679 -54,411 -63,184 #VALUE1 #VALUE	-34.44% -34.77% -34.23% -34.88% #VALUEI
JUNE JUNE JULY AUGUST SCEVTEMBER OCTOBER DOCEMBER LANUARY CAL WATER SERVICE MONTH JUNE SEPTEMBER DCTOBER OCTOBER NOVEMBER DECEMBER JANUARY MARCH	2016 2016 2016 2016 2016 2016 2016 2017 2017 2017 2017 2017 2015 2015 2015 2015 2015 2015 2015 2015	9,253 13,182 13,421 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,234 2,135 1,311 277 1,249 1,033	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY EBBRUARY MARCH	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,018 8,212 8,359 4,711 3,334 1,218 71 170 2,276	-2,531 -5,563 -5,732 -8,773 #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE! #VA	-43,116 -48,679 -54,411 -63,184 #VALUE!	-34.44% -34.77% -34.23% -34.88% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE!
JUNE JUNE JULY AUGUST SCEVTEMBER OCTOBER DOCEMBER LANUARY CAL WATER SERVICE MONTH JUNE SEPTEMBER DCTOBER OCTOBER NOVEMBER DECEMBER JANUARY MARCH	2016 2016 2016 2016 2016 2016 2016 2017 2017 2017 2017 2015 2015 2015 2015 2015 2015 2015 2015	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,284 2,135 1,311 277 1,249	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY MONTH JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER DECEMBER JANUARY	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,018 8,212 8,359 4,711 3,334 1,218 71 170	-2,531 -5,563 -5,732 -8,773 #VALUE! #V	-31.90% -37.55% -30.31% -39.53% #VALUEI #VA	-43,116 -48,679 -54,411 -63,184 #VALUE1 #VALUE	-34.44% -34.77% -34.23% -34.88% #VALUEI
IUNE UUNE UUUY AUGUST OCCOBER OCCOBER DOCCMBER DOCCMBER DOCCMBER CALWATER SERVICE MONTH UUNE UUY AUGUST SEPTEMBER OCCOBER NOVEMBER DECEMBER DECEMBER DECEMBER DECEMBER MAY UNE	2016 2016 2016 2016 2016 2016 2016 2016	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,223 3,691 3,187 3,234 2,135 1,311 277 1,249 1,033 2,024	APRIL MAY JUNE JULY JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY EEBRUARY MARCH APRIL MAY JUNE	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,018 8,212 8,359 4,711 3,334 1,218 7,1 1,70 2,276 3,937 7,741	-2,531 -5,563 -5,732 -8,773 #VALUE! #V	-31.90% -37.55% -30.31% -39.53% #VALUE! #VALUE	-43,116 -48,679 -54,411 -63,184 #VALUE! #VALUE	-34.44% -34.77% -34.23% -34.88% #VALUE! #VA
IUNE UULY UULY UULY UULY UULY UULY UULY UUL	2016 2016 2016 2016 2016 2016 2016 2017 2015 2017 2015 2015 2015 2015 2015 2015 2015 2015	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,284 2,135 1,311 2,77 1,249 1,033 2,024 2,948	APRIL MAY JULY JULY SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JULY	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,741 7,018 8,212 8,359 4,711 3,334 1,218 71 170 2,276 3,937 5,933 7,741 7,018	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -4,934 -3,695 -4,521 -5,172 -1,477 -1,199 93 206 1,079 -1,243 -1,913 -2,985 -3,404 #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1	-34.44% -34.77% -34.23% -34.88% #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI CUMULATIVE % CHANG -63.74% -58.47% -58.47% -57.25% -58.47% -53.33% -51.50% -53.33% -54.93% -54.93% -54.93% -54.93% -54.93% -54.93% -54.83% -48.62% -48.62% -48.63% #VALUEI
JUNE JUNE JULY AUGUST SEPTEMBER OCTOBER OCTOBER JANUARY CALWATER SERVICE JULY JUNE JULY CALWATER SERVICE JULY AUGUST SEPTEMBER OCTOBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JULY AUGUST	2016 2016 2016 2016 2016 2016 2017 2017 2017 2017 2017 2015 2015 2015 2015 2015 2015 2015 2015	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,284 2,135 1,311 2,77 1,249 1,033 2,024 2,948	APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY MONTH JUNE JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER DECEMBER DECEMBER DECEMBER AUGUST	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,741 7,774 7,774 8,212 8,359 4,711 3,334 1,218 71 170 2,276 3,937 5,933 7,741 7,018 8,212	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -3,695 -4,521 -3,695 -4,521 -1,199 -3,695 -4,521 -1,199 -1,243 -1,079 -1,243 -2,985 -3,404 #VALUE! #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 -4,934 -8,629 -13,150 -18,322 -19,799 -20,938	-34,44% -34,77% -34,23% -34,23% #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI -63,74% -53,847% -53,33% -51,50% -53,33% -51,50% -53,33% -51,50% -48,05% -48,05% -48,05% -48,05% -48,02% -48,02% #VALUEI
UNE UNE ULY AUGUST SEPTEMBER SECEMBER SECEMBER COCODER MONTH UNE UNE UNE ULY AUGUST SEPTEMBER SECEMBER SECEMBER SECEMBER SECEMBER SECEMBER SECEMBER SECEMBER SECEMBER SESEMANY	2016 2016 2016 2016 2016 2016 2016 2017 2015 2017 2015 2015 2015 2015 2015 2015 2015 2015	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,284 2,135 1,311 2,77 1,249 1,033 2,024 2,948	APRIL MAY JULY JULY SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JULY	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,741 7,018 8,212 8,359 4,711 3,334 1,218 71 170 2,276 3,937 5,933 7,741 7,018	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -4,934 -3,695 -4,521 -5,172 -1,477 -1,199 93 206 1,079 -1,243 -1,913 -2,985 -3,404 #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1 #VALUE1	-34.44% -34.77% -34.23% -34.88% #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI CUMULATIVE % CHANG -63.74% -58.47% -58.47% -57.25% -58.47% -53.33% -51.50% -53.33% -54.93% -54.93% -54.93% -54.93% -54.93% -54.93% -54.83% -48.62% -48.62% -48.63% #VALUEI
IUNE UULY UULY UULY UULY UULY UULY UULY UUL	2016 2016 2016 2016 2016 2016 2016 2017 2017 2017 2015 2015 2015 2015 2015 2015 2015 2015	9,253 13,182 13,421 ACTUAL UNITS 2,807 3,323 3,691 3,187 3,284 2,135 1,311 2,77 1,249 1,033 2,024 2,948	APRIL MAY JUNE JULY JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY MONTH JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE JUNE JUNE JUNE JUNE JUNE JUNE JUNE	2013 2013 2013 2013 2013 2013 2013 2013	7,935 14,816 18,914 22,194 20,997 21,678 18,280 11,562 9,554 6,829 2,741 7,018 8,212 8,359 4,711 3,334 1,218 71 70 2,276 3,937 5,933 7,741 7,018 8,212 8,359	-2,531 -5,563 -5,732 -8,773 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -4,936 -3,695 -4,521 -5,172 -1,1477 -1,199 93 206 1,079 -1,243 -1,913 -2,985 -3,404 #VALUE! #VALUE!	-31.90% -37.55% -30.31% -39.53% #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -53.55% -55.05% -61.87% -31.35% -35.96% 7.64% 290.14% 634.71% -54.61% -53.31% -48.59% -53.31% -43.97% #VALUE! #VALUE! #VALUE!	-43,116 -48,679 -54,411 -63,184 #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! #VALUE! -4,934 -8,629 -13,150 -18,322 -19,799 -20,998 -20,905 -20,699 -19,620 -20,863 -22,776 -22,776 -22,776 -22,776	-34.44% -34.77% -34.23% -34.88% #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI #VALUEI * CUMULATIVE % CHANG -63.74% -53.33% -53.33% -51.50% -53.33% -51.50% -63.75% -53.33% -51.50% -63.74% -53.33% -51.50% -63.74% -53.33% -51.50% -63.74% -53.33% -53.90% -48.05% -48.05% -48.03% #VALUEI #VALUEI





